

Center Director

Job Description

Principal Functions:

The Center Director oversees the general operations of the center including team management, development / fundraising and community relations, client marketing, non-medical client services, donation processing / receipting.

Reports To: Chief Executive Officer (CEO)

Supervises: Non-medical support staff and volunteers

Qualifications: Applicant should have the following qualifications:

- 1. Be a committed, mature Christian who demonstrates a personal relationship with Jesus Christ as Savior and Lord.
- 2. Exhibit strong commitment and dedications to the Gospel and to the sanctity of human life.
- 3. Agree with and uphold the Mission and all corporate statements and policies of LAPRC.
- 4. A minimum of a high school education or GED is required. A Bachelor's Degree is preferred, preferably in a related field, or related experience equivalent in the field.
- 5. Experience in management and fundraising is preferred.
- 6. Exhibit strong skills in organization.
- 7. Ability to build and maintain healthy teams.
- 8. Proficient use of computers to complete tasks.

Major Responsibilities:

Team Management

- 1. Supervise non-medical staff through regular interaction and quarterly reviews
- 2. Recruit, encourage and equip a strong and healthy team of volunteers to assist in all areas of responsibility, holding quarterly volunteer meetings
- 3. Develop goals and analyze outcomes
- 4. Review the annual expense budget and monthly reports from the CFO with the team

Development/Fundraising and Community Relations

- 1. Oversee the planning and execution of annual fundraising events (Ex. Baby Bottle drives, Walk, and Banquet) to achieve or exceed annual income goal.
- 2. Build and utilize local Fundraising And Community Extension (FACE) Committee
- 3. Develop positive relationships with donors through emails, letters, phone calls and in-person meetings.
- 4. Work with Chief Development Officer (CDO) and CEO to identify and engage key donors for major gifts
- 5. Continually represent LAPRC in the community and at churches with integrity

Client Marketing

1. Maintain consistent and accurate branding of the PRC in the community

- 2. Pursue local opportunities to inform and engage potential at-risk clients
- 3. Distribute approved promotional materials (brochures, posters, etc)

Non-Medical Client Services (if no Program Coordinator)

- 1. Be trained in all client services, policies and procedures
- 2. Recruit and train team of volunteer mentors
- 3. Work with Director of Nursing to create a schedule for program hours
- 4. Review program Key Performance Indicators on a monthly basis and create plan for meeting defined goals
- 5. Insure proper maintenance of client files

Donation Processing/Receipting (if no Administrative Assistant)

- 1. Maintain Donor Database using WayCool Software
- 2. Follow policies and procedures for handling donations and appropriate record keeping
- 3. Monthly and Yearly Donor Receipting and Thanking

General Responsibilities:

- 1. Oversea maintenance of property and non-medical equipment
- 2. Assist in the ordering/purchasing of needed supplies
- 3. Attend all quarterly staff meetings

• The CEO will evaluate the Center Director quarterly and annually through the use of the LAPRC performance form

• This Job Description may be changed at any time deemed necessary by the CEO.

• Employment with LAPRC is at will and may be terminated at any time and for any reasons either by the employer or employee.